

Allianz Masters Forum Club

Membership has its rewards

Our exclusive Masters Forum Club rewards your hard work.

At Allianz, our philosophy is to take care of the agents who take care of us. One of the many ways that we do this is through our Masters Forum program. This program awards privileges and rewards to our top producing agents. As a member, you'll receive exclusive benefits, including:

- Priority access to dedicated sales and service specialists on our Masters Advisory Team
- Reduced-rate E&O insurance
- Forefield Advisor™ – a FREE business solution that offers real-time sales and education tools
- Direct access to the Allianz Advanced Markets Team of attorneys and CPAs for case design, taxation, estate planning, and retirement plan assistance.
- Producer Perks or Deferred Compensation



Which club will you be in?

The Masters Forum Program consists of five club levels, each based on the Combined Production Credit (CPC) levels you attain in a calendar year:

Club level	Gold	Platinum	Diamond	Premier	Elite
CPCs attained	60,000	120,000	300,000	500,000	740,000

Here's how CPCs are calculated.

You're eligible for Masters Forum Club membership when you meet qualifying combined production credit (CPC) thresholds within a calendar year. CPCs are used to determine your club level and award your Producer Perks. Here's how we credit CPCs for:

Annuities – 10% of total collected premium for the first five policy years (For example, \$200,000 of annuity premiums would equal 20,000 CPCs.)

Life – 100% up to target; 10% of excess and rollover premium in the first year (For example, if the policy has a target of \$2,000 and the premium is \$3,000, you're credited 2,000 CPCs for target and 100 CPCs for excess.)

LTCi – 100% of total net annualized premium

Dedicated service from our Masters Advisory Team

One of the most valuable benefits of our Master Form Club is access to our Masters Advisory Team, which consists of our most experienced specialists in sales, marketing, new business, and operations.

Once you reach Gold Club at 60,000 CPCs, you will have access to a dedicated sales specialist who will provide:

- Personalized, one-on-one assistance
- Advice on your complex cases
- Help in selecting the right products for your clients

Once you reach Platinum Club at 120,000 CPCs, you will be assigned a dedicated:

- **New Business processor** who will:
 - Personally handle your applications
 - Communicate any requirements
 - Expedite the transmission of your policies
- **Operations specialist** who will assist you with:
 - Contracting questions
 - Commissions
 - All other processing needs

Producer Perks make your success that much sweeter.

Here's how you earn Producer Perks.

When you reach Gold Club status, you immediately are credited three Producer Perks that you can redeem for exciting merchandise and travel rewards. As you write more business with Allianz, you can earn and accumulate more Perks.

Once you achieve club status, you earn more Perks as you attain higher club levels.

Club level	Gold	Platinum	Diamond	Premier	Elite
Perks per 20,000 CPCs	2 Perks	3 Perks	4 Perks	6 Perks	8 Perks

Producer Perks represent a value of \$280. When you redeem 50 or more Perks at one time, they become Super Perks worth \$350 each!

Here's how you spend your Perks.

You can redeem Producer Perks for your choice of thousands of items. You can shop for merchandise from the Producer Perks online catalog, request invoice reimbursement,¹ or shop the Perks SuperStore for an incredible variety of brand-name items. You also can redeem your Perks for custom travel packages.²

Here are some examples of rewards you can choose:

Amount of issued annuity premium	OR annualized life or LTCi premium ³	Earns	Dollar value	Redeem for online catalog items, or invoice reimbursement on travel and big-ticket items
\$800,000	\$80,000	5 Perks	\$1,400	Designer men's and women's watches, quality stainless steel appliances
\$1,400,000	\$140,000	12 Perks	\$3,360	Quality LCD and plasma HDTVs, dream vacation
\$8,000,000	\$800,000	169 Perks	\$59,150	Popular luxury automobiles, boats, and recreational vehicles



You can check your Producer Perk balance any time.

- Go to www.allianzlife.com and login
- From the Business Management menu, select "Producer Perks."
- Click on this option to view your available balance, monthly statements, browse through the merchandise catalog, redeem your Perks, and more.

For more information about the benefits of membership in the Masters Forum Club, call the FASTeam at 800.950.7372 (press 1 for Sales Support), or visit www.allianzlife.com.

¹ Invoice reimbursement is available for two Perks or more.

² Program conditions and requirements apply.

See Producer Perks rules for details. Travel may require advance reservations of 30 days or more and/or a Saturday night stay to qualify for award quoted.

Allianz reserves the right to terminate, amend, or modify the Producer Perk Program at any time. If Producer Perks should be terminated, all Perks will expire 90 days after the date of program termination. Program conditions and restrictions may apply.

Producer Perks awarded are based solely on production in any calendar year.

No Producer Perks can be paid for long term care insurance policy sales in the following states: DE, MI, NV, NY, PA and WI. No Producer Perks can be paid for long term care insurance replacement sales in the following states: AL, CA, KY, NC, SD, and VA. No Perks or CPC's can be awarded for Dominator Annuity sales.

www.allianzlife.com

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